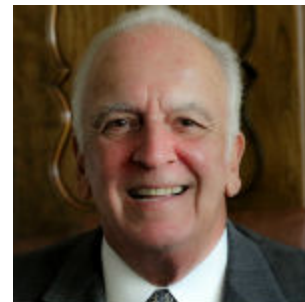




# The Legacy Tour 2015



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Together for the first time,  
Don Connelly and Richard Capalbo *present:*  
**Ninety Years of Experience & Insight:  
What Elite Advisors Do that Average  
Advisors Don't Do**

*If you are only going to attend one event this year,  
this should be it! Learn how to:*

- spend 75% of your time doing the few things that make a difference in your success
- create a repeatable process to keep you aligned and reach your goals
- become a great communicator whom prospects and clients easily understand
- create conversational competence using parables, stories and analogies
- develop a rigorous client acquisition and retention plan
- let go of clients who do not fit your business model
- master a sophisticated but understandable Asset Management Philosophy
- refine your relationship skills to gain trust, be likable and constantly exceed client expectations
- differentiate yourself from the growing competition

***Don & Richard are now available for your event in 2015.***

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For further information and to reserve a date for your 2015 meetings,  
email [info@AdvisorsExcelling.com](mailto:info@AdvisorsExcelling.com) or contact Richard Capalbo at 626.484.5744  
or Don Connelly at 941.346.1166